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May 14, 2025

Consolidated Financial Results for the Fiscal Year Ended March 31, 2025 (Under Japanese GAAP)

Company name: Takuma Co., Ltd.
Listing: Tokyo Stock Exchange

Securities code: 6013

URL: https://www.takuma.co.jp/english/

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Scheduled date of annual general meeting of shareholders: June 25, 2025 Scheduled date to commence dividend payments: June 26, 2025 Scheduled date to file annual securities report: June 25, 2025

Preparation of supplementary material on financial results: Yes

Holding of financial results briefing: Yes (for securities analysis and institutional investors)

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Consolidated financial results for the fiscal year ended March 31, 2025 (from April 1, 2024, to March 31, 2025)

(1) Consolidated operating results

(Percentages indicate year-on-year changes.)

| | Net sales | S | Operating profit | | Ordinary profit | | Profit attributable to owners of parent | |
|-------------------|-----------------|-----|------------------|--------|-----------------|--------|---|-------|
| Fiscal year ended | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| March 31, 2025 | 151,161 | 1.3 | 13,532 | 32.3 | 14,095 | 26.2 | 10,391 | 18.7 |
| March 31, 2024 | 149,166 | 4.6 | 10,229 | (25.9) | 11,166 | (24.0) | 8,754 | (9.0) |

Note: Comprehensive income For the fiscal year ended March 31, 2025: \$\$ 8,785 million [down 35.5 %] For the fiscal year ended March 31, 2024: \$\$ 13,612 million [up 23.9 %]

| | Basic earnings per share | Diluted earnings per share | Return on equity | Ratio of ordinary profit to total assets | Ratio of operating profit to net sales |
|-------------------|--------------------------|----------------------------|------------------|--|--|
| Fiscal year ended | Yen | Yen | % | % | % |
| March 31, 2025 | 132.24 | _ | 9.5 | 7.4 | 9.0 |
| March 31, 2024 | 109.43 | _ | 8.3 | 6.0 | 6.9 |

Reference: Share of profit (loss) of entities accounted for using equity method

For the fiscal year ended March 31, 2025: \$\frac{\pmathbf{\text{2025}}}}} \pmathbf{\text{\ti}\text{\texi{\text{\texi{\text{\texi{\text{\text{\text{\text{\text{\text{\text{\texi}\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\texi}\text{\text{\text{\texi{\texi{\texi{\texi{\texi{\texi}\text{\texi}\text{\tex{\texit{\texi{\texi{\texi{\texi{\texi{\texi{\texi{\texi{\texi{\ti

(2) Consolidated financial position

| | Total assets Net assets Equity-to-a | | Equity-to-asset ratio | Net assets per share |
|----------------|-------------------------------------|-----------------|-----------------------|----------------------|
| As of | Millions of yen | Millions of yen | % | Yen |
| March 31, 2025 | 190,919 | 109,563 | 57.0 | 1,423.03 |
| March 31, 2024 | 191,180 | 111,000 | 57.7 | 1,378.90 |

Reference: Equity

As of March 31, 2025: ¥108,734 million As of March 31, 2024: ¥110,341 million

(3) Consolidated cash flows

| | Cash flows from operating activities | Cash flows from investing activities | Cash flows from financing activities | Cash and cash equivalents at end of period |
|-------------------|--------------------------------------|--------------------------------------|--------------------------------------|--|
| Fiscal year ended | Millions of yen | Millions of yen | Millions of yen | Millions of yen |
| March 31, 2025 | (4,066) | 1,257 | 938 | 38,073 |
| March 31, 2024 | (12,222) | (8,438) | (3,379) | 39,938 |

2. Cash dividends

| | | Annua | l dividends pe | r share | | Total cash | Total cash | | | |
|--|-------------------|--------------------|-------------------|--------------------|-------|----------------------|-----------------------------|--|--|--|
| | First quarter-end | Second quarter-end | Third quarter-end | Fiscal year-end | Total | dividends (Total) | Payout ratio (Consolidated) | dividends to net assets (Consolidated) | | |
| | Yen | Yen | Yen | Yen | Yen | Millions of yen | % | % | | |
| Fiscal year ended March 31, 2024 | _ | 24.00 | _ | 24.00 | 48.00 | 3,841 | 43.9 | 3.6 | | |
| Fiscal year ended March 31, 2025 | _ | 28.00 | _ | 39.00 | 67.00 | 5,183 | 50.7 | 4.8 | | |
| Fiscal year ending March 31, 2026 (Forecast) | _ | 39.00 | | 40.00 | 79.00 | | 50.0 | | | |

3. Consolidated earnings forecast for the fiscal year ending March 31, 2026 (from April 1, 2025, to March 31, 2026)

(Percentages indicate percent of change from the previous year.)

| | Net sales | | Operating profit | | Ordinary pr | ofit | | | Basic earnings per share |
|-----------|-----------------|-----|------------------|-----|-----------------|------|-----------------|------|--------------------------|
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % | Yen |
| Full year | 165,000 | 9.2 | 14,500 | 7.1 | 15,000 | 6.4 | 11,700 | 12.6 | 158.00 |

Meeting on February 14, 2025, the Board of Directors adopted resolutions concerning the acquisition and disposal of treasury stock. The net income per share figure in the consolidated earnings forecast outlook for the fiscal year ending March 31, 2026 takes into account the effect of those changes to treasury stock.

*Notes

(1) Significant changes in the scope of consolidation during the period: Yes

Newly included: 1 company (Gyoda Hanyu High Trust Co., Ltd)

Excluded: -

- (2) Changes in accounting policies, changes in accounting estimates, and restatement
 - (i) Changes in accounting policies due to revisions to accounting standards and other regulations: None
 - (ii) Changes in accounting policies due to other reasons: None
 - (iii) Changes in accounting estimates: None
 - (iv) Restatement: None
- (3) Number of issued shares (common shares)
 - (i) Total number of issued shares at the end of the period (including treasury shares)

| As of March 31, 2025 | 80,536,800 shares |
|----------------------|-------------------|
| As of March 31, 2024 | 83,000,000 shares |

(ii) Number of treasury shares at the end of the period

| As of March 31, 2025 | 4,125,962 shares |
|----------------------|------------------|
| As of March 31, 2024 | 2,978,525 shares |

(iii) Average number of shares outstanding during the period

| Fiscal year ended March 31, 2025 | 78,583,379 shares |
|----------------------------------|-------------------|
| Fiscal year ended March 31, 2024 | 80,001,290 shares |

^{*} Financial results reports are exempt from audit conducted by certified public accountants or an audit firm.

Forward-looking statements contained in this material, including financial results forecast, are based on information currently available to the Company and on certain assumptions deemed reasonable, and the Company makes no guarantee that these forecasts will be achieved. Actual financial results, etc. may differ substantially due to various factors. For the assumptions for financial results forecast and precautions for using financial results forecasts, please refer to "Future outlook" on page 4 of the attachments.

^{*} Proper use of earnings forecasts, and other special matters

o Attachments

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1. Business results

Forward-looking statements in the text reflect the judgment of the Group's management as of the end of the consolidated fiscal year under review.

(1) Overview of results for FY2024

Orders received during FY2024 rose 85,732 million yen to 246,301 million yen, exceeding our target at the beginning of the year (230,000 million yen), and the order backlog rose 95,139 million yen to 577,752 million yen, thanks to steady acquisition of orders of continued robust demand, particularly for waste treatment plants.

Net sales rose 1,994 million yen from the previous fiscal year to 151,161 million yen as growth in other segments made up for a decline in the Domestic Environment and Energy Business.

Operating profit rose 3,303 million yen compared to FY2023 to 13,532 million yen, while ordinary profit rose 2,928 million yen to 14,095 million yen. Profit attributable to owners of parent rose 1,637 million yen to 10,391 million yen. These results were due to an increase in profits in all segments, particularly in the Domestic Environment and Energy Business.

As a result, orders received, order backlog, and profit attributable to owners of parent reached record highs.

Performance by segment during the consolidated fiscal year

(Unit: Millions of yen)

| | | Consolidat | ed FY2024 | Change from consolidated FY2023 | | | |
|---|--------------------|------------|------------------|---------------------------------|--------------------|-----------|------------------|
| Segment | Orders received | Net sales | Operating profit | Backlog | Orders received | Net sales | Operating profit |
| Domestic Environment and Energy Business | 214,792 | 113,650 | 13,081 | 561,165 | 83,224 | (5,540) | 1,852 |
| Overseas Environment and Energy Business | 2,347 | 5,546 | 1,069 | 2,669 | 66 | 3,105 | 884 |
| Package Boiler Business | 20,266 | 19,845 | 1,394 | 6,536 | 1,600 | 1,353 | 216 |
| Equipment and Systems Business | 9,343 | 12,557 | 890 | 7,396 | 939 | 3,120 | 548 |
| Total | 246,749 | 151,599 | 16,435 | 577,767 | 85,831 | 2,039 | 3,503 |
| Adjustments | (448) | (438) | (2,903) | (15) | (98) | (44) | (199) |
| Total | 246,301 | 151,161 | 13,532 | 577,752 | 85,732 | 1,994 | 3,303 |

The Group's operating segments consist of the following four businesses: Domestic Environment and Energy, Overseas Environment and Energy, Package Boiler, and Equipment and Systems business. The flagship Domestic Environment and Energy segment accounts for most net sales. (During FY2024, this segment accounted for about 80% of total net sales before excluding inter-segment sales and about 80% of total operating profit before excluding adjustments.)

Domestic Environment and Energy Business

During FY2024, orders received rose 83,224 million yen from the previous fiscal year to 214,792 million yen because efforts to take advantage of continued robust demand yielded orders for two DBO projects and one primary equipment improvement project for a waste treatment plant as well as orders for construction of new biomass power plants and one sewage sludge incineration power plant.

Net sales fell 5,540 million yen from the previous fiscal year to 113,650 million yen due primarily to changes in the project mix in the EPC business, while operating profit rose 1,852 million yen to 13,081 million yen due to factors including the elimination of the impact of the cost of countermeasures for a waste treatment plant (gasification and melting furnace) O&M project recorded during the previous fiscal year and an increase in after-sales services.

In addition to continuing to work to maintain and expand our market position in the EPC business by securing orders for biomass power plants, sewage sludge incineration power plants, and other facilities with a focus on waste treatment plants, we will continue to strive to establish a revenue model that takes maximum advantage of our installed base, including by improving quality and strengthening profitability in our operations business by utilizing data, strengthening service life extension and solution proposals, and expanding our power retail business.

* EPC : Engineering, procurement, and construction; one approach we use in our plant construction business.

O&M: Operation and maintenance; one approach we use in our plant operation business.

DBO : Design, build, and operate; one approach we use in our plant construction and operation businesses (EPC + O&M).

Overseas Environment and Energy Business

Despite the absence of orders for new plants, orders received during FY2024 totaled 2,347 million yen, on par with the previous year, thanks to steady growth in maintenance activities.

At the same time, net sales rose 3,105 million yen from the previous fiscal year to 5,546 million yen, while operating profit rose 884 million yen to 1,069 million yen, due to progress on previously ordered plants.

About 300 million yen of the operating profit is the result of foreign exchange translation differences arising from elimination of transaction balances with overseas subsidiaries. That portion has been adjusted as a foreign exchange loss under non-operating expenses.

In addition to continuing to work to secure orders for biomass power plants by differentiating our offerings from those of our competitors through the ability to accommodate a wider range of fuels, including new biomass fuels, we will continue to lay the groundwork for future performance and build structures to secure orders for Energy from Waste plants, including partnerships with local companies, so that we can capture future demand, particularly in Thailand and Taiwan.

Package Boiler Business

During FY2024, orders received totaled 20,266 million yen, up 1,600 million yen from the previous fiscal year, thanks to a smooth, ongoing recovery in demand. Net sales climbed 1,353 million yen to 19,845 million yen, while operating profit rose 216 million yen to 1,394 million yen, reflecting factors including growth in orders and progress on previously ordered projects.

We will continue to work to maintain and expand the domestic business with a focus on replacement demand and maintenance while striving to expand the overseas business through efforts centered on our local subsidiary in Thailand. Additionally, we will work to develop new heat source system markets anticipating the decarbonized society of the future, including by updating existing products like hydrogen, biomass, and electrical offerings.

Furthermore, through the merger of IHI Packaged Boiler Co., Ltd., which became a consolidated subsidiary in April 2025, and Nippon Thermoener Co., Ltd. scheduled for April 2026, we are aiming to maximize synergies and gain economies of scale by increasing our domestic market share.

Equipment and Systems Business

During the FY2024, orders received totaled 9,343 million yen, up 939 million yen from the previous fiscal year, thanks primarily to growth in the building equipment business.

In addition, net sales rose 3,120 million yen to 12,557 million yen, while operating profit rose 548 million yen to 890 million yen thanks to progress on previously ordered projects.

In the building equipment business, we will continue to work to steadily expand the scale of orders and profit by strengthening our sales and construction capabilities while emphasizing profitability in our efforts to secure orders. In addition, we will work to boost profits from semiconductor industry equipment by maintaining and expanding domestic sales and strengthening overseas sales.

(2) Future outlook

With regard to the Group's performance during FY2025, we expect to see continued robust demand for facilities such as waste treatment plants, and we have set a target of 250,000 million yen for orders received.

With regard to net sales and profitability, we expect net sales, operating profit, ordinary profit, and profit attributable to owners of parent to all exceed FY2024 levels, at 165,000 million yen, 14,500 million yen, 15,000 million yen, and 11,700 million yen, respectively, mainly due to steady progress in plant construction and increased maintenance demand due to aging of facilities.

The Group manages its results exclusively on an annual basis because our results tend to fluctuate seasonally, for example Q4 net sales significantly exceed those of other quarters. The reason is that many projects are delivered just before the end of the consolidated fiscal year, so progress and transfers of facilities to customers tend to increase as Q4 progresses.

• Earnings forecasts and other forward-looking statements in this document are based on information currently available to the Company and on certain assumptions that are deemed to be reasonable. They do not constitute a commitment on the part of the Company to achieve any particular level of performance. Actual performance may diverge significantly for a variety of reasons.

(3) Basic policy concerning profit allocation and dividends during FY2024 and FY2025

Takuma has adopted a policy of returning profits to shareholders founded on the principle of maintaining a stable dividend while working to strengthen its constitution to ensure competitiveness in an increasingly challenging market and taking into account a comprehensive range of factors, including business performance.

Under the 14th Medium-Term Management Plan, we have established as a target of dividend whichever is higher of the two amounts calculated based on dividend ratio of 50% or dividend on equity (DOE) ratio of 4.0%.

We award a total of two dividends each fiscal year, namely, an interim dividend and a year-end dividend. The former is determined by resolution of the Board of Directors, while the latter is determined by resolution of annual general meeting of shareholders.

In keeping with this policy, we are planning to offer a year-end dividend of 39 yen per share. As a result, we plan to pay an annual dividend for FY2024 of 67 yen per share including the interim dividend paid in December 2024. For details, please refer to the "Notice Concerning Dividends of Surplus" released on May 14, 2025.

For the next fiscal year, we plan to pay an annual dividend of 79 yen per share (including an interim dividend of 39 yen and an end-of-year dividend of 40 yen) based on the above policy.

2. Management policies

Forward-looking statements in the text reflect the judgment of the Group's management as of the end of the consolidated fiscal year under review.

(1) Basic policies on management

Company motto

Value Technology, Value People, Value the Earth

Management Principles

Takuma will strive for social contribution, corporate value enhancement, long-term corporate development and the satisfaction of all stakeholders by providing goods and services that are needed and recognized as valuable in society.

Long-term Vision

Takuma aims for sustainable growth with customers and society by implementing ESG management and maintenance of its role of being an indispensable presence in society as a leading company in the field of renewable energy utilization and environmental protection, and we will strive to achieve ordinary profit of 20 billion yen by 2030.

[1] Management Principles

Founder Tsunekichi Takuma invented the Takuma boiler in 1912, making a significant contribution to the development of Japanese industry. He then founded Takuma in 1938 with the founding spirit of "Serve society through boiler manufacturing." Since that time, we have carried on Takuma's philosophy while manufacturing an array of boiler types and entered the environmental and sanitation field such as waste treatment plants and water treatment plants while taking advantage of boiler technologies. Also, we have contributed to the development of society and to providing solutions for challenges while broadening our businesses with a focus on energy use and environmental protection. The Group's Management Principles derive from its founding philosophy, and Takuma retains an unchanging system of values that seek to contribute to the long-term, sustainable development of society through its business activities.

[2] Long-Term Vision (Vision 2030)

Global issues that merit concern include the growing seriousness of the problem of climate change; the worsening of the sanitation environment due to rapid population growth and urbanization, particularly in emerging nations; and increasing energy demand. At the same time, domestic challenges like falling internal demand caused by the shrinking and aging of Japan's population, shortages of human resources and future leaders, tight financial conditions affecting government, and aging infrastructure are triggering major concerns about how a sustainable society can be realized going forward. Based on these medium- and long-term trends and social issues, we have formulated Vision 2030 as a long-term vision that will serve as guidelines for the Group's medium- and long-term management.

In keeping with this vision, the Takuma Group will implement Environment, Social, and Governance (ESG) management, an approach that consists of addressing key ESG-related issues in an effort to achieve sustainable growth by resolving issues faced by customers and society through business activities. In pursuing business activities built on a core of ESG management, we will strive to become a great partner for our customers by leveraging the technologies and expertise related to energy utilization and environmental protection that are the Group's strengths, along with the relationships of trust we have developed with customers through long-term after-sales service and other interactions. Through the useful technologies and services created through innovation by the Group, which carries on the spirit of a tenacious inventor, we will resolve challenges faced by customers and society, with a focus on the fields of renewable energy utilization and environmental protection. We will work to achieve ordinary profit of 20 billion yen in 2030 by addressing important ESG-related issues through our business activities and pursuing sustainable growth alongside our customers and society.

(2) Medium- and long-term management strategy and issues that need to be addressed

14th Medium-Term Management Plan (FY2024 to FY2026)

The Group launched its 14th Medium-Term Management Plan (FY2024 to FY2026) in April 2024 as the second step towards realizing Vision 2030. The 14th Medium-Term Management Plan's theme is to give shape to initiatives undertaken during the 13th Medium-Term Management Plan in the areas of strengthening our management foundation, strengthening conventional businesses, and responding to future environmental changes and prepare to reap the benefits of those measures during the years covered by the 15th Medium-Term Management Plan and beyond.

Policies of the 14th Medium-Term Management Plan

We've contended with issues such as securing sufficient human resources to implement Vision 2030, but we took a careful look at our business environment in order to resolve such challenges during the 13th Medium-Term Management Plan to lay a foundation for growth, including by strengthening hiring. During the 14th Medium-Term Management Plan, we will prioritize the investment of management resources with the goals of booking orders for municipal solid waste treatment plans (replacement and primary equipment improvement) and establishing a revenue model that maximizes use of our installed base while formulating and implementing measures to resolve the challenges facing us as we give shape to a growth narrative that will allow us to realize our vision during the 15th Medium-Term Management Plan and beyond.



a. Strengthening the management foundation

To give shape to this growth narrative, it will be necessary to continue strengthening our management foundation. In particular, we will work to do that by hiring a diverse workforce and implementing human resources development as we look to expand the resources available to our recurring revenue model business and EPC business. In addition, we will strive to put in place an internal environment in which we can realize further improvements in employee motivation and engagement as well as worker-friendliness over the long term. Moreover, we will work to improve productivity and ensure that skills can be passed down in a smooth manner through computerization and knowledge management* in each business segment.

*Knowledge management: The process of visualizing individual employees' knowledge and information as a data resource that can be shared and used throughout the organization to facilitate skill transfer and human resource development.

b. Capital policy

We have established a quantitative target (ROE) based on an awareness of capital costs to deliver business growth that meets market expectations, and we will allocate management resources in an appropriate manner, including through a new policy on shareholder returns. At the same time, we will work to balance capital efficiency improvements with business growth while maintaining a robust financial foundation to support our EPC business and long-term O&M business.

c. ESG initiatives

To implement our goal of realizing sustainable growth alongside customers and society through the implementation of ESG management as set forth in Vision 2030, we have identified seven key issues (Materiality) that deserve to be given priority by the Group. The 14th Medium-Term Management Plan establishes new KPIs related to employee engagement and customer satisfaction, and we will continue to advance initiatives to address ESG issues through our business activities.

Key issues (Materiality)

| Environment | Helping combat climate change |
|-------------|---|
| Environment | Conserving resources and protecting the environment |
| | Strengthening relationships of trust with customers and communities |
| | Pursuing partnerships and innovation |
| Social | Promoting activities of human resources |
| | Ensuring safety and health |
| Governance | Strengthening corporate governance |

We will report on specific initiatives and KPIs as well as progress towards them through our Integrated Report and other resources.

d. Financial targets

In order to achieve the goal of posting ordinary profit of 20 billion yen in FY2030 as set forth in Vision 2030, the 14th Medium-Term Management Plan identifies the process of giving shape to a growth narrative as the second step of that process and establishes a target of cumulative consolidated ordinary profit of 45 billion yen over the course of the plan's three years. In addition, we have established cumulative consolidated orders received of more than 700 billion yen and ROE (return on equity) of 11.5% or greater during the fiscal year ending March 2027 as new targets and will work hard to achieve them.

(3) Business environment

As the impacts of climate change increasingly manifest themselves, for example in the form of larger-scale natural disasters, renewable energy is attracting high expectations as a path by which we can realize a carbon-free society. In addition, there is continuing robust demand in the Group's principal business domains, such as demand for replacements and service life extensions of aging infrastructure. At the same time, the business environment is expected to undergo major changes over the medium and long term, including shifts in demand in response to changes in the structure of society, for example due to the shrinking and aging of Japan's population; increased reliance on comprehensive contracts as part of a trend to outsource government services; and increasing sophistication and diversity in customer needs in order to solve regional issues.

Domestic Environment and Energy Business

The primary focus of our Domestic Environment and Energy Business is the construction of waste treatment plants and sewage treatment plants for local governments and facilities such as biomass power plants for private-sector customers (EPC business) as well as after-sales service including plant maintenance, operational management, O&M, and power retail business services (recurring revenue model businesses).

Our EPC business is susceptible to the effects of factors such as government policy, for example environmental and other laws and regulations and policy guiding subsidies for local governments and private-sector businesses, as well as trends affecting public investment and private-sector capital investment. As a result, demand will fluctuate significantly over the medium and long term. At the same time, we expect stable demand for our after-sales service business, which comprises maintenance and other services, across the plant life cycle of 20 to 30 years after the start of operation.

Demand remains brisk in our EPC business, and we expect that trend to continue for the time being thanks to demand for replacement and service life extensions due to aging (for waste treatment plants), demand for energy-saving and energy-creating conversions as part of updates to sludge incineration plants (in the sewage treatment field), and demand for facilities such as small and medium-size biomass power plants and the conversion of plants to non-fossil fuels (for private-sector customers). We also expect to see growing demand in the future in our after-sales service business thanks to trends such as an increase in comprehensive contracts for plant operation in waste treatment, growing reliance on comprehensive contracts in sewage treatment, and increases in the number of plants eligible for after-sales service and in demand for operational outsourcing due to growth in the number of plants delivered by Takuma to private-sector customers.

Overseas Environment and Energy Business

The primary focus of our Overseas Environment and Energy Business is the construction and maintenance of biomass power plants and Energy from Waste plants overseas. We are developing these businesses primarily in Southeast Asia, particularly in Thailand and Taiwan, where we have local subsidiaries.

Although we expect to see demand for biomass power plants and fuel conversions of existing coal boilers in Southeast Asia as a result of government-led policies designed to increase power from renewable energy and progressively eliminate fossil fuel use and recognize the market's high potential over the medium and long term, competition with Indian and Chinese manufacturers remains intense for our flagship bagasse-fired boiler plants. In addition, while demand for Energy from Waste facilities is rising as a result of urbanization, a stable market has not yet formed to date due to factors including a lack of programs and standards and insufficient funding from governments.

Package Boiler Business

The primary focus of our Package Boiler Business is the manufacture, sale, and maintenance of general-purpose boilers such as compact once-through boilers and vacuum-type hot water heaters, which are used as heat-source equipment at shopping centers, factories, and other facilities.

Although the domestic general-purpose boiler market is a mature market, we expect to see a certain amount of ongoing demand centering on equipment updates, and we expect demand to grow in the market for low-carbon and decarbonized products. In addition, we expect demand for advanced, high-efficiency models and fuel conversions to grow overseas, particularly in Southeast Asia.

Equipment and Systems Business

The primary focus of our Equipment and Systems Business is the design and fabrication of building equipment like air-conditioning, water, and wastewater systems as well as the manufacture, sale, and maintenance of equipment for use in the semiconductor industry, including clean equipment and washing systems.

Building demand is expected to firm in the near future, and the semiconductor manufacturing equipment market is expected to grow over the medium and long term, despite short-term fluctuations.

3. Basic approach to the selection of accounting standards

The Group's policy for the immediate future is to compile consolidated financial statements in accordance with Japanese standards.

We intend to carefully consider a future transition to International Financial Reporting Standards (IFRS) based on a comprehensive consideration of factors including our future business activities and trends in the market environment.

4. Consolidated Financial Statements

(1) Consolidated Balance Sheet

| | | (Unit: Millions of yen |
|--|----------------------------|----------------------------|
| | FY2023 (March 31, 2024) | FY2024 (March 31, 2025) |
| ssets | | |
| Current assets | | |
| Cash and deposits | 45,337 | 39,43 |
| Notes receivable – trade | 3,406 | 3,68 |
| Accounts receivable – trade | 29,325 | 39,00 |
| Contract assets | 46,247 | 39,59 |
| Merchandise and finished goods | 1,004 | 1,16 |
| Work in process | 6,295 | 8,43 |
| Raw materials and supplies | 2,440 | 2,33 |
| Other | 5,434 | 2,66 |
| Allowance for doubtful accounts | (15) | (16 |
| Total current assets | 139,477 | 136,30 |
| Non-current assets | | |
| Property, plant and equipment | | |
| Buildings and structures (net amount) | 12,464 | 11,96 |
| Machinery, equipment and vehicles (net amount) | 3,550 | 3,15 |
| Land | 2,610 | 2,58 |
| Other (net amount) | 953 | 1,05 |
| Total property, plant and equipment | 19,579 | 18,76 |
| Intangible assets | 900 | 95 |
| Investments and other assets | | |
| Investment securities | 24,567 | 22,10 |
| Long-term loans receivable | 218 | 1,40 |
| Deferred tax assets | 2,967 | 2,46 |
| Retirement benefit asset | 25 | 2 |
| Other | 3,579 | 9,03 |
| Allowance for doubtful accounts | (135) | (135) |
| Total investments and other assets | 31,222 | 34,88 |
| Total non-current assets | 51,702 | 54,60 |
| Total assets | 191,180 | 190,91 |

| | | (Unit: Millions of yen) |
|--|----------------------------|----------------------------|
| | FY2023 (March 31, 2024) | FY2024 (March 31, 2025) |
| Liabilities | | |
| Current liabilities | | |
| Notes and accounts payable – trade | 26,517 | 25,028 |
| Electronically recorded obligations – operating | 16,896 | 8,411 |
| Short-term borrowings | 753 | 12,086 |
| Income taxes payable | 2,301 | 1,581 |
| Contract liabilities | 10,803 | 9,164 |
| Provision for bonuses | 4,370 | 4,231 |
| Provision for product warranties | 183 | 174 |
| Provision for loss on construction contracts | 1,352 | 827 |
| Other | 5,022 | 8,011 |
| Total current liabilities | 68,201 | 69,515 |
| Non-current liabilities | | |
| Provision for retirement benefits for directors (and other officers) | 263 | 248 |
| Retirement benefit liability | 11,178 | 11,196 |
| Other | 535 | 395 |
| Total non-current liabilities | 11,978 | 11,839 |
| Total liabilities | 80,179 | 81,355 |
| Net assets | | |
| Shareholders' equity | | |
| Share capital | 13,367 | 13,367 |
| Capital surplus | 3,886 | 3,708 |
| Retained earnings | 86,960 | 89,846 |
| Treasury shares | (3,827) | (6,352) |
| Total shareholders' equity | 100,387 | 100,569 |
| Accumulated other comprehensive income | | |
| Valuation difference on available-for-sale securities | 9,837 | 7,904 |
| Deferred gains or losses on hedges | 20 | 39 |
| Foreign currency translation adjustment | 136 | 96 |
| Remeasurements of defined benefit plans | (40) | 123 |
| Total accumulated other comprehensive income | 9,953 | 8,165 |
| Non-controlling interests | 658 | 829 |
| Total net assets | 111,000 | 109,563 |
| Liabilities and net assets | 191,180 | 190,919 |

(2) Consolidated Statement of Income and Consolidated Statement of Comprehensive Income Consolidated Statement of Income

| | | (Unit: Millions of yen) |
|--|---|---|
| | FY2023 (April 1, 2023, to March 31, 2024) | FY2024 (April 1, 2024, to March 31, 2025) |
| Net sales | 149,166 | 151,161 |
| Cost of sales | 119,627 | 117,468 |
| Gross profit | 29,539 | 33,693 |
| Selling, general and administrative expenses | | |
| Salaries and allowances | 6,439 | 6,529 |
| Welfare expenses | 1,821 | 1,823 |
| Provision for bonuses | 1,735 | 1,750 |
| Retirement benefit expenses | 439 | 443 |
| Provision for retirement benefits for directors (and other officers) | 59 | 56 |
| Commission expenses | 1,863 | 2,025 |
| Travel and transportation expenses | 918 | 1,016 |
| Depreciation | 321 | 390 |
| Rent expenses | 892 | 914 |
| Taxes and dues | 674 | 674 |
| Research and development expenses | 1,626 | 1,777 |
| Other | 2,517 | 2,756 |
| Total selling, general and administrative expenses | 19,309 | 20,160 |
| Operating profit | 10,229 | 13,532 |
| Non-operating income | | |
| Interest income | 26 | 65 |
| Dividend income | 629 | 691 |
| Share of profit of entities accounted for using equity method | 181 | 81 |
| Other | 188 | 190 |
| Total non-operating income | 1,024 | 1,028 |
| Non-operating expenses | | |
| Interest expenses | 2 | 11 |
| Commitment fees | 28 | 44 |
| Foreign exchange losses | - | 305 |
| Other | 55 | 103 |
| Total non-operating expenses | 86 | 464 |
| Ordinary profit | 11,166 | 14,095 |
| | | |

| | FY2023 (April 1, 2023, to March 31, 2024) | (Unit: Millions of yen) FY2024 (April 1, 2024, to March 31, 2025) |
|--|---|---|
| Extraordinary income | 10 March 31, 2021) | to Waren 31, 2023) |
| Gain on sale of investment securities | 1,848 | 836 |
| Total extraordinary income | 1,848 | 836 |
| Extraordinary losses | | |
| New factory construction expenses | 524 | - |
| Disaster recovery cost | 63 | - |
| Total extraordinary losses | 587 | - |
| Profit before income taxes | 12,427 | 14,932 |
| Income taxes – current | 4,277 | 3,370 |
| Income taxes – deferred | (723) | 967 |
| Total income taxes | 3,554 | 4,337 |
| Profit | 8,873 | 10,594 |
| Profit attributable to non-controlling interests | 118 | 202 |
| Profit attributable to owners of parent | 8,754 | 10,391 |

| Consolidated Statement of Completionsive income | | |
|--|---|---|
| • | | (Unit: Millions of yen) |
| | FY2023 (April 1, 2023, to March 31, 2024) | FY2024 (April 1, 2024, to March 31, 2025) |
| Profit | 8,873 | 10,594 |
| Other comprehensive income | | |
| Valuation difference on available-for-sale securities | 4,611 | (1,933) |
| Deferred gains or losses on hedges | (28) | 19 |
| Foreign currency translation adjustment | 58 | (59) |
| Remeasurements of defined benefit plans, net of tax | 97 | 164 |
| Total other comprehensive income | 4,739 | (1,809) |
| Comprehensive income | 13,612 | 8,785 |
| Comprehensive income attributable to | | |
| Comprehensive income attributable to owners of parent | 13,478 | 8,603 |
| Comprehensive income attributable to non-controlling interests | 134 | 182 |

(3) Consolidated Statement of Cash Flows

| | (Unit: Millions of | (Unit: Millions of yen) |
|--|---|---|
| | FY2023 (April 1, 2023, to March 31, 2024) | FY2024 (April 1, 2024, to March 31, 2025) |
| Cash flows from operating activities | | |
| Profit before income taxes | 12,427 | 14,932 |
| Depreciation | 1,797 | 1,934 |
| Loss (gain) on sale of investment securities | (1,848) | (836) |
| Loss (gain) on disposal of non-current assets | 12 | 34 |
| Increase (decrease) in provision for bonuses | 581 | (139) |
| Increase (decrease) in provision for loss on construction contracts | 727 | (525) |
| Increase (decrease) in retirement benefit liability | 339 | 262 |
| Interest and dividend income | (655) | (757) |
| Interest paid | 2 | 11 |
| Share of loss (profit) of entities accounted for using equity method | (181) | (81) |
| Decrease (increase) in trade receivables | (18,418) | (5,015) |
| Decrease (increase) in inventories | (3,728) | (2,190) |
| Decrease (increase) in other current assets | (2,891) | 2,212 |
| Increase (decrease) in trade payables | 4,520 | (8,444) |
| Increase (decrease) in other current liabilities | (1,261) | 2,880 |
| Other, net | 1,049 | (5,212) |
| Subtotal | (7,525) | (935) |
| Interest and dividends received | 704 | 808 |
| Interest paid | (2) | (11) |
| Income taxes refund (paid) | (5,398) | (3,927) |
| Net cash provided by (used in) operating activities | (12,222) | (4,066) |
| Cash flows from investing activities | | |
| Net decrease (increase) in time deposits | (4,041) | 4,022 |
| Purchase of property, plant and equipment | (5,010) | (2,307) |
| Proceeds from sale of property, plant and equipment | 1 | 112 |
| Purchase of intangible assets | (499) | (268) |
| Purchase of investment securities | (593) | (730) |
| Proceeds from sale of investment securities | 2,357 | 1,957 |
| Loan advances | - | (1,211) |
| Proceeds from collection of loans receivable | 30 | 30 |
| Other, net | (682) | (347) |
| Net cash provided by (used in) investing activities | (8,438) | 1,257 |

| | | (Unit: Millions of yen) |
|---|---|---|
| | FY2023 (April 1, 2023, to March 31, 2024) | FY2024 (April 1, 2024, to March 31, 2025) |
| Cash flows from financing activities | , , | , , |
| Net increase (decrease) in short-term borrowings | 533 | 11,332 |
| Purchase of treasury shares | (0) | (6,235) |
| Dividends paid | (3,839) | (4,124) |
| Dividends paid to non-controlling interests | (78) | (44) |
| Other, net | 4 | 9 |
| Net cash provided by (used in) financing activities | (3,379) | 938 |
| Effect of exchange rate change on cash and cash equivalents | 67 | 5 |
| Net increase (decrease) in cash and cash equivalents | (23,973) | (1,864) |
| Cash and cash equivalents at beginning of period | 63,911 | 39,938 |
| Cash and cash equivalents at end of period | 39,938 | 38,073 |