

Note: This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.

Summary of Results for the Third Quarter of the Fiscal Year Ending March 2025 (Japanese Standards) (Consolidated Basis)

February 14, 2025

Name of listed company Takuma Co., Ltd. Listed stock exchange Tokyo Stock Exchange
Listing code 6013 URL <https://www.takuma.co.jp/english/>
Representative President and Representative Director Hiroaki Nanjo
Contact for inquiries General Manager, Corporate Communications & Investor Relations Department Hiroyuki Kobayashi (E-mail) koho-ir@takuma.co.jp
Corporate Planning & Administration Division
Planned dividend payment start date None
Availability of supplementary quarterly results materials: Yes
Quarterly results briefing: None

(All amounts rounded down to the nearest million yen)

1. Consolidated results for Q3 FY2024 (April 1, 2024, to December 31, 2024)

(1) Consolidated results (cumulative)

(Percentages indicate percent of change from the corresponding quarter of the previous year.)

	Net sales		Operating profit		Ordinary profit		Quarterly profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Q3 FY2024	106,395	1.5	8,709	39.0	9,336	31.6	7,242	46.4
Q3 FY2023	104,852	4.2	6,264	(32.0)	7,095	(29.0)	4,947	(29.5)

(Note) Comprehensive income: Q3 FY2024 6,645 million yen (down 22.9%)
Q3 FY2023 8,622 million yen (up 14.6%)

	Basic earnings per share	Diluted earnings per share
	Yen	Yen
Q3 FY2024	91.66	—
Q3 FY2023	61.85	—

(2) Consolidated financial position

	Total assets	Net assets	Capital adequacy ratio
	Millions of yen	Millions of yen	%
Q3 FY2024	178,712	109,799	61.0
FY2023	191,180	111,000	57.7

(Reference) Equity Q3 FY2024 109,041 million yen
FY2023 110,341 million yen

2. Dividend status

	Annual dividend				
	Q1	Q2	Q3	Q4	Total
	Yen	Yen	Yen	Yen	Yen
FY2023	—	24.00	—	24.00	48.00
FY2024	—	28.00	—		
FY2024 (forecast)				38.00	66.00

(Note) Revisions of the most recently announced dividend forecast: Yes

3. Consolidated earnings forecast for FY2024 (April 1, 2024, to March 31, 2025)

(Percentages indicate percent of change from the previous year.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
FY2024	150,000	0.6	13,500	32.0	14,000	25.4	10,300	17.7	131.00

(Note) Revisions of the most recently announced earnings forecast: Yes

Meeting on May 14, 2024 and February 14, 2025, the Board of Directors adopted resolutions concerning the acquisition and disposal of treasury stock. The net income per share figure in the consolidated earnings forecast outlook for FY2024 takes into account the effect of the changes to treasury stock.

○ Attachments

1. Business results.....	2
(1) Overview of results for the Q3 consolidated cumulative period of FY2024	2
(2) Explanation concerning forward-looking statements such as consolidated earnings forecasts	6
2. Quarterly Consolidated Financial Statements.....	7
(1) Quarterly Consolidated Balance Sheet	7
(2) Quarterly Consolidated Statement of Income and Quarterly Consolidated Statement of Comprehensive Income	9
3. Supplementary forecast materials.....	11
(1) Consolidated earnings forecast by segment.....	11
(2) Consolidated capital investment, depreciation, and research and development expenses forecast	11
4. Supplementary Materials	12
Domestic Environment and Energy Business Breakdown.....	12

1. Business results

Forward-looking statements in the text reflect the judgment of management as of the last day of the quarterly consolidated accounting period under review.

(1) Overview of results for the Q3 consolidated cumulative period of FY2024

(Unit: Millions of yen)

Segment	Q3 consolidated cumulative period of FY2024				Change from the corresponding period of FY2023		
	Orders received	Net sales	Operating profit	Backlog	Orders received	Net sales	Operating profit
Domestic Environment and Energy Business	171,674	79,457	8,309	552,240	56,642	(3,697)	1,759
Overseas Environment and Energy Business	1,587	4,142	801	3,312	(246)	2,490	758
Package Boiler Business	16,327	14,271	1,088	8,170	1,463	757	192
Equipment and Systems Business	6,416	8,874	508	8,153	(341)	2,045	(113)
Total	196,005	106,745	10,707	571,877	57,517	1,595	2,597
Adjustments	(360)	(350)	(1,997)	(14)	(96)	(52)	(152)
Total	195,644	106,395	8,709	571,862	57,421	1,542	2,445

During the Q3 consolidated cumulative period of FY2024, orders received rose 57,421 million yen from the corresponding quarter of FY2023 to 195,644 million yen due primarily to growth in the Domestic Environment and Energy Business. Net sales rose 1,542 million yen to 106,395 million yen as growth in other segments made up for a decline in the Domestic Environment and Energy Business.

Operating profit rose 2,445 million yen compared to the corresponding period of FY2023 to 8,709 million yen, while ordinary profit rose 2,240 million yen to 9,336 million yen. Quarterly profit attributable to owners of parent rose 2,294 million yen to 7,242 million yen. These results were due primarily to an increase in profits in the Domestic Environment and Energy Business as well as posting of gain on sales of investment securities.

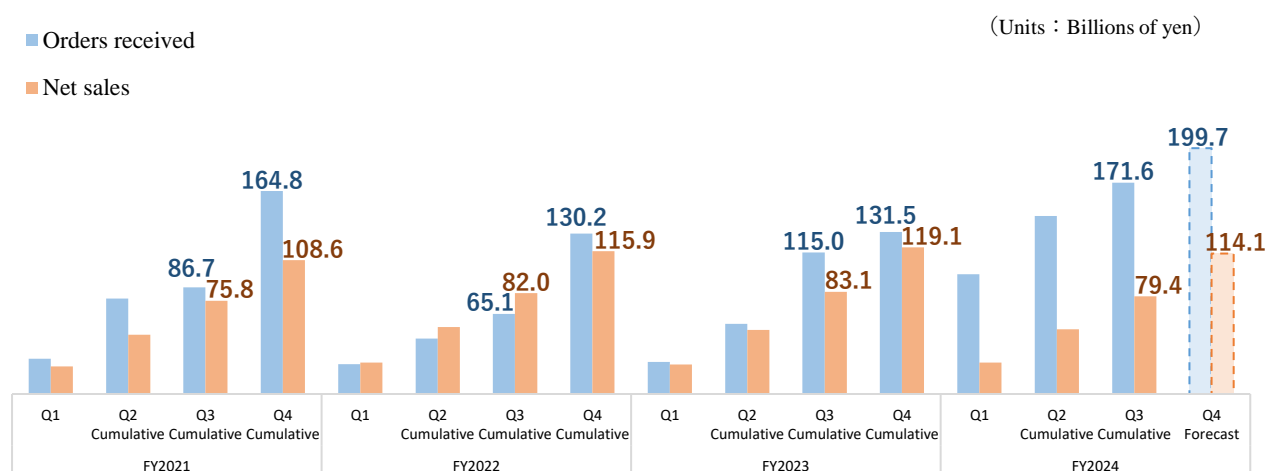
A description of each segment's results follows.

Domestic Environment and Energy Business

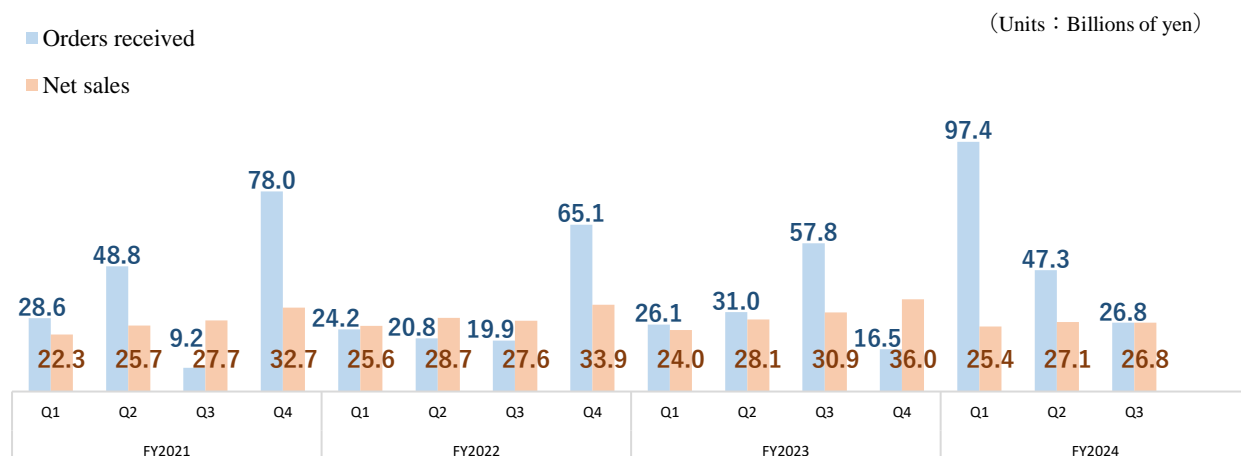
During the Q3 consolidated cumulative period of FY2024, orders received rose 56,642 million yen from the corresponding period of FY2023* to 171,674 million yen thanks to orders for two DBO projects (encompassing construction and operation) for a waste treatment plant, one primary equipment improvement project, three new biomass power plant construction projects and one sewage sludge incineration power plant. Net sales fell 3,697 million yen from the corresponding period of FY2023 to 79,457 million yen due primarily to changes in the project mix in the EPC business, while operating profit rose 1,759 million yen to 8,309 million yen due to factors including the elimination of the impact of the cost of countermeasures for a waste treatment plant (gasification and melting furnace) O&M project recorded during the previous period (Q2) and an increase in after-sales services.

*Principal orders during the corresponding period of FY2023 included one DBO project for a waste treatment plant, seven new energy-plant construction projects, one new large equipment replacement project involving a sand filtration system at a sewage treatment plant and one sewage sludge incineration power plant.

<Orders received and net sales (cumulative quarterly total)>



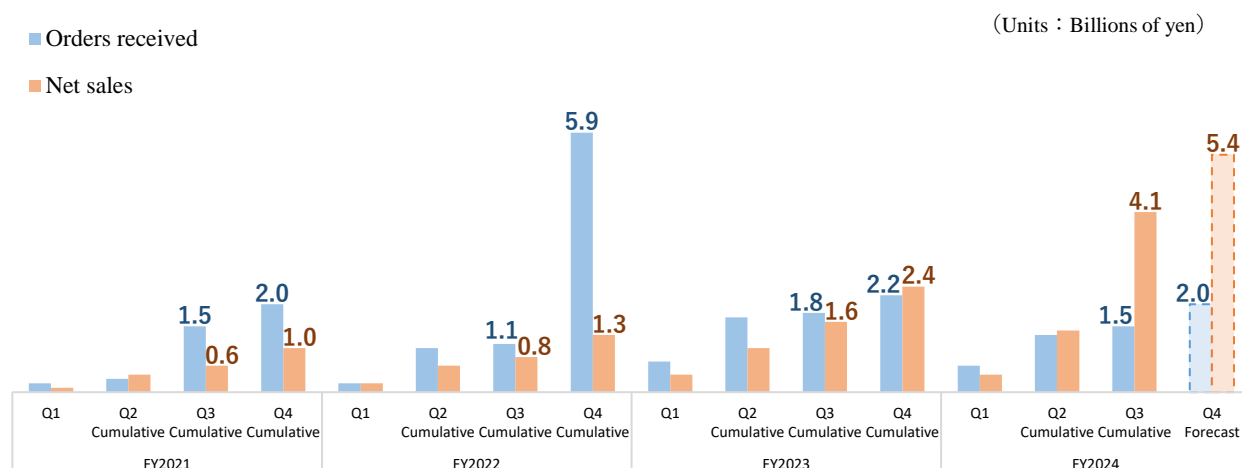
<Orders received and net sales (by quarter)>



Overseas Environment and Energy Business

During the Q3 consolidated cumulative period of FY2024, orders fell 246 million yen from the corresponding period of FY2023, when we booked additional orders for new plant construction projects, to 1,587 million yen. At the same time, net sales rose 2,490 million yen from the corresponding period of FY2023 to 4,142 million yen, while operating profit rose 758 million yen to 801 million yen, due to progress on previously ordered plants. About 200 million yen of the operating profit is the result of foreign exchange translation differences arising from elimination of transaction balances with overseas subsidiaries. That portion has been adjusted as a foreign exchange loss under non-operating expenses.

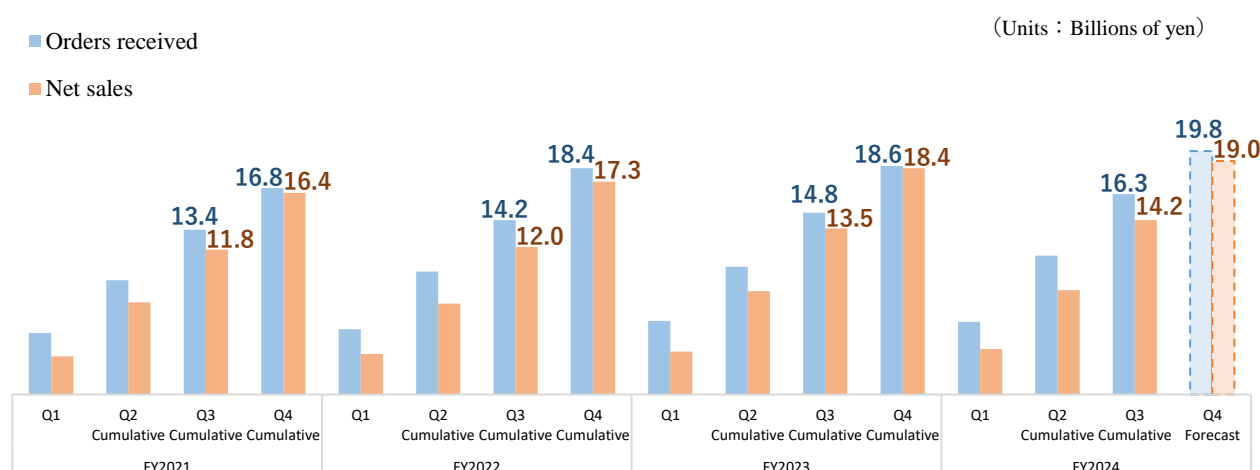
<Orders received and net sales (cumulative quarterly total)>



Package Boiler Business

During the Q3 consolidated cumulative period of FY2024, orders received totaled 16,327 million yen, up 1,463 million yen from the corresponding period of FY2023, thanks to a smooth, ongoing recovery in demand. Net sales climbed 757 million yen to 14,271 million yen, while operating profit rose 192 million yen to 1,088 million yen, reflecting factors including progress on previously ordered projects.

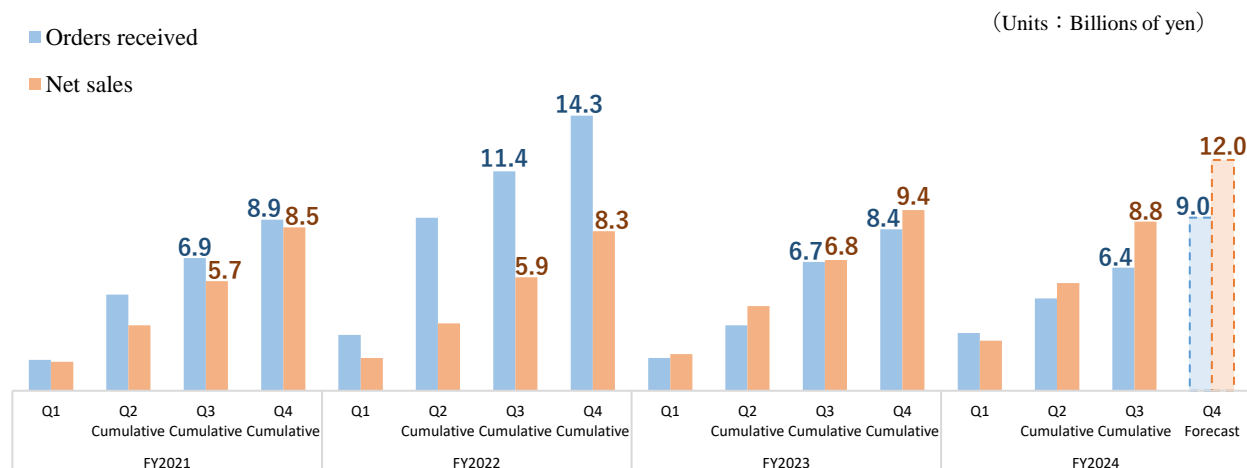
<Orders received and net sales (cumulative quarterly total)>



Equipment and Systems Business

Orders received during the Q3 consolidated cumulative period of FY2024 fell 341 million yen from the corresponding period of FY2023 to 6,416 million yen as a result of decreases in orders for both building equipment and semiconductor manufacturing equipment. In addition, net sales rose 2,045 million yen from the corresponding period of FY2023 to 8,874 million yen on progress in the installation of previously ordered building equipment, while operating profit fell 113 million yen to 508 million yen due to changes in the project mix.

<Orders received and net sales (cumulative quarterly total)>



(2) Explanation concerning forward-looking statements such as consolidated earnings forecasts

【FY2024 Forecast】

(Unit: Billions of yen)

	FY2024 Forecast (May 14, 2024) (①)		FY2024 Forecast (February 14, 2025) (②)		Change (② – ①)	
	Orders received	Net sales	Orders received	Net sales	Orders received	Net sales
Domestic Environment and Energy Business	198.7	109.4	199.7	114.1	1.0	4.7
Overseas Environment and Energy Business	4.0	5.0	2.0	5.4	(2.0)	0.4
Package Boiler Business	18.8	18.6	19.8	19.0	1.0	0.4
Equipment and Systems Business	9.0	10.5	9.0	12.0	—	1.5
Total	230.5	143.5	230.5	150.5	—	7.0
Adjustments	(0.5)	(0.5)	(0.5)	(0.5)	—	—
Total	230.0	143.0	230.0	150.0	—	7.0

The Group expects to see continued demand for its principal products, including replacement and service life extensions for aging waste treatment plants, and construction of biomass power plants against a backdrop of favorable energy policies. However, uncertainty about the future continues, rising prices for steel and other materials and equipment, and growing lead times.

With regard to the Group's FY2024 performance, we expect orders received to decline in the Overseas Environment and Energy Business and to increase in the Domestic Environment and Energy Business and Package Boiler Business. As a result, there has been no change in the consolidated performance outlook of 230,000 million yen. With regard to net sales and profitability, the Domestic Environment and Energy Business is seeing steady progress in the construction of previously ordered plants as well as steady growth in maintenance and other stock-based businesses. Revenue in other segments is also rising. As a result, net sales are expected to reach 150,000 million yen; operating profit, 13,500 million yen; ordinary profit, 14,000 million yen; and profit attributable to owners of parent, 10,300 million yen. All of these figures exceed the previous forecast.

With regard to the year-end dividend forecast for the fiscal year ending March 2025, we're planning to increase the previous forecast by 10 yen, from 28 yen to 38 yen per share. As a result, the Group expects to pay an annual dividend of 66 yen per share (including an interim dividend of 28 yen).

More information about these revisions can be found in "Notice of Revision to Financial Results Forecasts and Revision to (Increase in) the Dividend Forecast for FY2024." (published February 14, 2025).

The Group manages its results exclusively on an annual basis because our results tend to fluctuate seasonally, for example Q4 net sales significantly exceed those of other quarters. The reason is that many projects are delivered just before the end of the consolidated fiscal year, so progress and transfers of facilities to customers tend to increase as Q4 progresses.

- Earnings forecasts and other forward-looking statements in this document are based on information currently available to the Company and on certain assumptions that are deemed to be reasonable. They do not constitute a commitment on the part of the Company to achieve any particular level of performance. Actual performance may diverge significantly for a variety of reasons.

2. Quarterly Consolidated Financial Statements

(1) Quarterly Consolidated Balance Sheet

(Unit: Millions of yen)

	Q4 FY2023 (March 31, 2024)	Q3 FY2024 (December 31, 2024)
Assets		
Current assets		
Cash and deposits	45,337	39,874
Notes and accounts receivable - trade, and contract assets	78,979	62,649
Inventories	9,740	15,251
Other	5,434	4,018
Allowance for doubtful accounts	(15)	(15)
Total current assets	139,477	121,777
Non-current assets		
Property, plant and equipment	19,579	18,921
Intangible assets	900	858
Investments and other assets		
Investment securities	24,567	23,758
Other	6,790	13,531
Allowance for doubtful accounts	(135)	(135)
Total investments and other assets	31,222	37,155
Total non-current assets	51,702	56,935
Total assets	191,180	178,712

(Unit: Millions of yen)

	Q4 FY2023 (March 31, 2024)	Q3 FY2024 (December 31, 2024)
Liabilities		
Current liabilities		
Notes and accounts payable - trade	26,517	21,616
Electronically recorded obligations - operating	16,896	16,282
Short-term borrowings	753	1,106
Income taxes payable	2,301	1,070
Contract liabilities	10,803	8,275
Provision for bonuses	4,370	2,405
Provision for product warranties	183	178
Provision for loss on construction contracts	1,352	1,105
Other	5,022	4,668
Total current liabilities	68,201	56,709
Non-current liabilities		
Provision for retirement benefits for directors (and other officers)	263	233
Retirement benefit liability	11,178	11,581
Other	535	389
Total non-current liabilities	11,978	12,204
Total liabilities	80,179	68,913
Net assets		
Shareholders' equity		
Share capital	13,367	13,367
Capital surplus	3,886	3,909
Retained earnings	86,960	90,079
Treasury shares	(3,827)	(7,560)
Total shareholders' equity	100,387	99,795
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	9,837	9,032
Deferred gains or losses on hedges	20	80
Foreign currency translation adjustment	136	143
Remeasurements of defined benefit plans	(40)	(11)
Total accumulated other comprehensive income	9,953	9,245
Non-controlling interests	658	757
Total net assets	111,000	109,799
Liabilities and net assets	191,180	178,712

(2) Quarterly Consolidated Statement of Income and Quarterly Consolidated Statement of Comprehensive Income

Quarterly Consolidated Statement of Income

Third quarterly consolidated cumulative accounting period (Q3)

(Unit: Millions of yen)

	Q3 FY2023 (April 1, 2023, to December 31, 2023)	Q3 FY2024 (April 1, 2024, to December 31, 2024)
Net sales	104,852	106,395
Cost of sales	84,813	83,566
Gross profit	20,039	22,828
Selling, general and administrative expenses	13,774	14,119
Operating profit	6,264	8,709
Non-operating income		
Interest income	18	40
Dividend income	610	679
Share of profit of entities accounted for using equity method	110	45
Other	142	161
Total non-operating income	882	927
Non-operating expenses		
Interest expenses	1	3
Commitment fees	21	21
Foreign exchange losses	-	221
Other	28	54
Total non-operating expenses	51	301
Ordinary profit	7,095	9,336
Extraordinary income		
Gain on sale of investment securities	486	765
Total extraordinary income	486	765
Extraordinary losses		
New factory construction expenses	438	-
Other	63	-
Total extraordinary losses	501	-
Quarterly profit before income taxes	7,079	10,101
Income taxes	2,061	2,746
Quarterly profit	5,018	7,354
Quarterly profit attributable to non-controlling interests	70	111
Quarterly profit attributable to owners of parent	4,947	7,242

Quarterly Consolidated Statement of Comprehensive Income
Third quarterly consolidated cumulative accounting period (Q3)

(Unit: Millions of yen)

	Q3 FY2023 (April 1, 2023, to December 31, 2023)	Q3 FY2024 (April 1, 2024, to December 31, 2024)
Quarterly profit	5,018	7,354
Other comprehensive income		
Valuation difference on available-for-sale securities	3,602	(804)
Deferred gains or losses on hedges	(72)	60
Foreign currency translation adjustment	38	6
Remeasurements of defined benefit plans, net of tax	35	29
Total other comprehensive income	3,603	(708)
Quarterly comprehensive income	8,622	6,645
Comprehensive income attributable to		
Quarterly comprehensive income attributable to owners of parent	8,542	6,534
Quarterly comprehensive income attributable to non-controlling interests	79	110

3. Supplementary forecast materials

(1) Consolidated earnings forecast by segment

(Unit: Millions of yen)

Segment	FY2024 (forecast)		
	Orders received	Net sales	Backlog
Domestic Environment and Energy Business	199,700	114,100	545,623
Overseas Environment and Energy Business	2,000	5,400	2,468
Package Boiler Business	19,800	19,000	6,915
Equipment and Systems Business	9,000	12,000	7,610
Total	230,500	150,500	562,617
Adjustments	(500)	(500)	(4)
Total	230,000	150,000	562,612

(2) Consolidated capital investment, depreciation, and research and development expenses forecast

(Unit: Millions of yen)

	FY2023 (actual)	FY2024 (forecast)	Change
Capital investment	3,527	1,600	(1,927)
Depreciation	1,797	2,000	202
Research and development expenses	1,629	2,200	570

4. Supplementary Materials

Domestic Environment and Energy Business Breakdown

(Unit: Billions of yen)

	Q3 FY2024 (actual)		
	Orders received	Net sales	Backlog
Municipal Solid Waste Plants (EPC)	53.2	20.1	146.4
Municipal Solid Waste Plants (after sales service business)	85.9	30.7	300.6
Energy Plants	18.8	18.8	72.8
Water Treatment Plants, other	13.2	9.3	32.3
Adjustments	0.3	0.3	0
Total	171.6	79.4	552.2